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Mr Chanda Venkatesh - Managing Director, CapsGold Pvt Ltd

"For a physical bullion dealer, the questions are practical: Is the metal available? Where is it available? At what price, and when can it be delivered? A spot exchange will ultimately be judged by whether it improves physical availability, price transparency and reliable settlement."

Mr Abhishek Bansal - Chairman & Managing Director, Abans Financial Services Ltd

"A spot market should not necessarily force every participant into immediate delivery. Flexibility can encourage greater participation. But before focusing on interoperability across multiple exchanges, India first needs a genuinely liquid and efficiently functioning spot market-and resolving GST is fundamental to achieving that."



Mr Sachin Jain - Chair, Regional CEO – India, World Gold Council

"Can India's enormous household gold stock become a structural source of supply for the jewellery industry, rather than recycling rising only when prices reach exceptional levels? Achieving this requires the industry to address traceability, responsible sourcing, grey-market risks and the consumer experience."

Mr Vishnuprasath - Emerald Jewel Industry India Ltd

"Old-gold exchange has risen substantially with higher prices, but consumer trust remains fundamental. Purity should be tested transparently in front of customers so that people bringing jewellery accumulated over many years understand the assessment and are confident that they are receiving fair value."



Mr Sanjay Khattry - CFO, Novel Jewels Limited

"Household incomes have not risen at the same pace as gold prices, so consumers increasingly use jewellery they already own to fund new purchases. For recycling to become a structural source of supply, India will need stronger refining infrastructure, digital records and better traceability of legitimate recycled metal."

Mr Chetan Bhandari - Head – GoldSense, IGM

"The consumer must remain at the centre of the recycling ecosystem. HUID, hallmarking, GST information and digital traceability can make recycled gold more transparent, while technology should also improve the consumer experience by making purity testing and valuation more visible and trustworthy."



Mr Harshal Barot - Principal Consultant, Metals Focus

"Higher gold prices are changing the composition of Indian demand, with investment gaining importance while jewellery becomes more price-sensitive. Physical gold nevertheless remains the backbone of investment demand. ETFs, digital gold and newer formats are expanding, but they are more likely to broaden the market than completely replace physical ownership."

Mr Chirag Sheth - Global Business Head, Public Gold Bullion (SG) Pte Ltd

"We first need to define what import substitution actually means. Are we reducing physical ownership, replacing imported refined bullion, shifting consumers towards financial products or mobilising existing Indian gold? A product should genuinely reduce incremental imports-not simply change the form in which an investor owns gold."



Mr Chirag Thakkar - Director, Amrapali Industries

"Indian households are unlikely to abandon physical gold. The practical opportunity is to distinguish investment gold from emotionally attached jewellery. Bars and coins are financial assets and can be structured to be sold, swapped, lent or monetised, creating a domestic pool of gold that can return to the market."



Mr Srinivas - IGM

"Digital gold does not lack possible use cases; it first needs a clear regulatory foundation. Once that exists, technology can support accumulation, lending, yield, payments and other applications. The objective is not necessarily to eliminate physical ownership, but to increase the velocity and economic usefulness of the underlying gold."



Mr Michael Stafford - Chief Financial Officer, Rafmoh Gold

"Gold's structural fundamentals remain supportive, but the path will not necessarily be linear. Even a long-term bull market can experience sharp corrections. Central-bank buying, reserve diversification and fiscal concerns support gold strategically, but businesses carrying physical inventory still require disciplined risk management."



Mr Neville Irani - Chair, Managing Director, Aureus Enterprises FZCO

"AI is increasingly solving real operational problems, particularly for smaller bullion businesses that cannot maintain large specialist teams. It can improve productivity, language capabilities and continuous monitoring, but sensitive information must remain protected and AI should initially function as an assistant rather than an autonomous decision-maker."



Mr Mathew Daniel - Founder & CEO, Orosoft

"The next evolution after ERP is Enterprise Intelligence-using AI to convert the data businesses already capture into actionable insight. But data quality is critical. AI cannot compensate for fundamentally poor information or processes; otherwise, we simply make a broken process more efficient."



Mr Ruchit Chaturvedi - Vice President – Business Development, StoneX

"AI's value is not necessarily in predicting exactly where gold will trade tomorrow. It can process enormous volumes of economic, geopolitical and market information and identify conditions for rising volatility, helping businesses adjust liquidity, margins and risk limits. AI can improve preparedness, but final accountability must remain human."

